

Alpine Solutions - Western Canada

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Alpine Plant Foods



450 GALLON TANK PLANTS 150 ACRES PER FILL-UP

is pleased to be part of Western Canadian agriculture. Saskatchewan alone has over 50% of Canada's workable farmland. This is an amazing statistic. The farmers of the West may be fewer in number but due to their knowledge & efficiency, production continues to increase. Direct seeding has been a big part of this and Alpine's program fits well with the "one pass" type operation.

Alpine

is relatively new to the Western provinces but we have quickly realized that our seed placed Liquid Fertilizer fits in quite well with the climate of Western Canada as it has for 30+ years in other parts of Canada & the United States. Alpine's job for you, as a supplier of seed placed Starter Fertilizer, is to help develop aggressive root systems early in the growing season. This is why you buy **phosphate**. Once an aggressive root system has been developed, your soil will take over the job of supplying the late season requirements of phosphate, assuming you have done a good job, early in the season, of helping to develop as large a root system as possible. Our low rate of 3 gallons/acre allows for 100-150 acres between fill-ups with a 300-450 gallon tank mounted on the cart.

PLOT SAMPLES SHOWING THE DIFFERENCES IN ROOT DEVELOPMENT EARLY IN THE GROWING SEASON



No Phosphate

40 lb Dry/Acre
11-53-0

Liquid
10-34-0
13 L/Acre

ALPINE
Liquid
13 L (3 gal)/Acre

All products were seed placed

*Hook-up & get the
Alpine Liquid Advantage!*

Alpine Equipment Rebate Program

Alpine is interested in getting a Liquid Kit into your Air Drill this year. We realize there is a cost involved. Our complete kit costs between \$3000 & \$4000 for a 50' air drill. Alpine's Rebate Program is set up to allow you to get the total cost of your kit back with purchases of Alpine Liquid Plant Food from us, over a 1 - 3 year period. We had a number of farmers take advantage of this program last year & expect to have many more doing so again this year.

Alpine does not do a lot of advertising. By promoting the Rebate Program, Alpine puts money back into the pockets of farmers willing to do business with us in these our developmental years.

Alpine's "Early Purchasing & Delivery" Program

I would like to introduce you to our "Early Buy & Delivery" program. This program has always been a huge success for Alpine & our customers. Fertilizer pricing, be it our raw materials or our finished products, are normally less expensive to produce in the Fall. Not only is the cost of raw materials less expensive at this time but the more we can sell & deliver before spring, the more efficient we can be with our trucks, rail cars & our personnel requirements. The savings Alpine obtains are passed on to you, the customer, to make the situation a win for all involved. Another benefit is that you will have all your Starter Fertilizer requirements on-farm, ready to go when you are.

Our **November 30th Payment Discount** is 8.5% off our spring price & the **November Delivery Discount** is \$.035/litre or about 5%. That is a 13-14% savings over our spring price.

Your local dealer or Sales Rep will be around to see you. If you are not already a customer & are interested in talking to us, please call Alpine at 800-265-2268. We will see that your area Sales Rep gets in touch with you as soon as possible.

Alpine is currently looking for new dealers & representatives for our products & related equipment. If you have an interest in selling Alpine products, please contact me & we can talk further about Alpine & what we have to offer.

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